

## **THE BASIS FOR INTEGRATIVE "EMBELLISHMENTS" in Barrister, Counselor**

### **PIRO TORRES**

- Excitement of new venture, new markets, very interesting country, huge possible gains.
- The chance to work on major IT questions.
- Family tradition of working in China; pleasing parents by looking up old associates
- Contact with Grandmother: being with her all summer until September, seeing her regularly.
- Contact with the family; "staying closely in touch," and trips home.
- Educational loans.
- New computer and other communications equipment.
- Moving expenses.
- Storing things.
- Entertainment expenses. Clothing allowance.
- Unforeseen expenses.

### **C.H. WANG**

- You want someone who will "fit in," in China.
- You need someone by September.
- You want many skills in one person: languages, management experience, information technology, network security, even possibly personal connections in the PRC.
- Housing and transport and entertainment and clothing expenses will be fully provided.
- Storage will be fully provided.
- The manager must go to US three or four times a year (company paid).
- All new, sophisticated computer equipment will be available to the new manager at home and at work, plus free satellite transmission time for unlimited communications and data transmission.
- The first \$70,000 of foreign income is tax free.
- Moving expenses will be fully covered.

- You are willing to pay *either* salary and bonuses, or salary plus percentage of profits.
- B, C, S & A is a worldwide firm. There may be a future for Piro in many other countries.