

Dear Sir / Madam,

We are students from MIT collecting data for a class project on managerial psychology. Your participation is voluntary, and we will not ask you for any personally identifying information. This survey should take you 2-3 minutes.

Thank you for your participation

How would you describe your education (please circle one)?

High school / Some college / Bachelors degree / Graduate degree / PhD / Post Doctoral

My profession is (please circle one)

Management / Business & financial operations / Computer & mathematical / Architecture & engineering /
Life, physical, & social science / Legal / Education, training, & library / Arts, design, entertainment, sports, & media /
Healthcare practitioner & technical / Healthcare support / Protective service / Food preparation & serving related /
Building & grounds cleaning & maintenance / Personal care & service / Sales & related /
Office & administrative support / Farming, fishing, & forestry / Construction & extraction /
Installation, maintenance, & repair / Production / Transportation & material moving

Sex: Male / Female

How likely would you be to work 3 hours overtime in a week if you were offered a 5- hour salary for this effort:

| | | | | | | | | | |
|----------------------|---|---|---|---|---|---|---|---|----------------|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| Not at all likely | | | | | | | | | Very likely |

How likely would you be to work all weekend (Saturday & Sunday) if you were offered a 3-day salary for this effort:

| | | | | | | | | | |
|----------------------|---|---|---|---|---|---|---|---|----------------|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| Not at all likely | | | | | | | | | Very likely |

How likely would you be to work all weekend (Saturday & Sunday) if you were offered a 4-hour early release from work every day in the following week:

| | | | | | | | | | |
|----------------------|---|---|---|---|---|---|---|---|----------------|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| Not at all likely | | | | | | | | | Very likely |

How important is time off to you?:

| | | | | | | | | | |
|----------------------------|---|---|---|---|---|---|---|---|-------------------|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| Not important at all | | | | | | | | | Very important |

How much are you looking forward to retirement?

| | | | | | | | | | |
|------------|---|---|---|---|---|---|---|---|--------------|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| Not at all | | | | | | | | | Very much |

My yearly salary is about \$ _____ ,000